



# Your Gateway to Qatar

Premium market-entry support for UK businesses entering Qatar through strategy, trusted connections and execution.

**CREATING OPPORTUNITIES**

**WELCOME**

# Welcome to Qnnect

Qnnect exists to make Qatar market entry clearer, safer and more commercially focused for UK businesses. Many companies see the opportunity but do not know who to trust, which route to take or how to move from interest to execution. We bridge that gap with a practical roadmap, trusted introductions and project support.

**WELCOME**

- **Strategy-led advice**
- **Trusted Qatar network**
- **Clear milestones**
- **One point of contact**

**Qnnect helps businesses move from interest in Qatar to a structured market-entry**

**MARKET OPPORTUNITY**

# Why Qatar

Qatar is one of the most strategically important markets in the Gulf, with strong investment across infrastructure, healthcare, education, technology, logistics, sport, hospitality and professional services. For UK businesses, Qatar offers a commercially attractive gateway into the wider GCC.

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## OPPORTUNITIES

# Why UK businesses choose Qatar

Qatar offers a compelling mix of purchasing power, ambitious national development, international events, world-class infrastructure and demand for specialist expertise. The strongest opportunities are often available to companies that can build local trust and understand the operating environment.

### OPPORTUNITIES

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## COMMON BARRIERS

# The challenge

The challenge is not just incorporation paperwork. Businesses often struggle with unclear requirements, local partner selection, banking, licensing, visas, cultural expectations, sales access and execution. Each delay can cost time, money and momentum.

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OUR DIFFERENCE

# Why Qnect

Qnect is positioned as a trusted bridge between UK businesses and Qatar-based advisors, service providers, decision-makers and commercial partners. We help clients move from uncertainty to a structured, managed pathway.

## OUR DIFFERENCE

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## SERVICES

# Our services

Qnect offers four linked services: Qatar Market Entry Roadmap, Trusted Partner Introductions, Market Entry Execution Support and Qatar Business Development Retainer. Each stage is designed to reduce risk and accelerate progress.

## SERVICES

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## NETWORK

# Trusted partner network

Clients gain access to a growing vetted network including lawyers, accountants, visa specialists, translators, branding agencies, recruitment, HR, banking, insurance, commercial real estate, freight forwarding, customs, marketing and digital agencies.

## NETWORK

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PROCESS

# Client journey

The client journey is simple: discovery call, assessment, roadmap, introductions, execution support and growth. The aim is to give one clear route through a complex market-entry process.

PROCESS

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## PRICING

# Pricing overview

Roadmap services begin from £1,500. Execution support ranges from £3,000 to £10,000 depending on complexity. Business development retainers range from £2,000 to £5,000 per month.

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## CASE STUDY

# Illustrative case study

A UK engineering consultancy wants to explore Qatar. Qnect prepares a roadmap, identifies the correct setup route, introduces legal and accounting partners, supports banking and licensing, and helps arrange commercial introductions.

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## CREDIBILITY

# Why choose Qnect

UK-based, Qatar-focused, commercially minded and relationship-led. Qnect gives clients a single point of contact and helps them avoid the confusion of dealing with disconnected providers.

### CREDIBILITY

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# Frequently asked questions

Do we provide legal advice? No, we connect clients with appropriate legal professionals. Do we guarantee contracts? No, but we help build a stronger route to opportunities. Do clients pay upfront? Roadmaps are paid advisory products.

FAQ

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FOUNDER

# Founder profile

Qnect is led with a consulting mindset: structured thinking, clear communication, commercial focus and a strong understanding of the relationship-led nature of doing business in Qatar.

FOUNDER

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CONTACT

# Contact Qnnect

Ready to explore Qatar? Start with a discovery call and a clear conversation about your business, goals, timing and support needs. Email [enquiries@qnnect.co.uk](mailto:enquiries@qnnect.co.uk) or call +44 7869 762988.

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